

# **VELCOM**

***Exceed Expectation***



## **ERP BUSINESS PROCESS RE-ENGINEERING & RFP**

VELCOM's Enterprise Business Solutions (ERP / SCM / CRM / BI) extensive experience of more than 2000 person months enables successful Product / Vendor Selection & Project Implementation for its customers.

VELCOM provides Leadership & Guidance to Minimize project risks, Step up implementation progress and Increase the success & value of the customer ERP project initiatives.

VELCOM primarily focus on mid size organizations across industries and helps its clients manage every aspect of their ERP Initiative, from strategic planning to day-to-day operations.

VELCOM achieve this through our "Generate more value from the existing IT infrastructure" strategy, which is built on our expertise in ERP consulting & technology and industry knowledge.

VELCOM serves as advisors exercising trusted responsibility to its customers.



**VELCOM ERP IT SOURCING PVT LTD**

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# ERP BUSINESS PROCESS RE-ENGINEERING

Business Process Reengineering (BPR) is the fundamental rethinking and radical redesign of business processes to achieve dramatic improvements in critical, contemporary measures of performance such as cost, quality, service and speed. BPR is clearly for organizations, which need a ten-fold increase and not for say a 10% increase. BPR focuses on processes and not on tasks, jobs or people. It endeavors to redesign the strategic and value added processes that transcend organizational boundaries. Organization should have process maps to give a picture of how work flows through the company. It is the critical link that the reengineering team can apply to better understand and significantly improve the business processes and bottom-line performance.

BPR quantifying issues:

- Define which business processes must change
- Define who collects the BPR metrics
- Define which ERP processes must change
- Analyze when BPR monitoring must be done

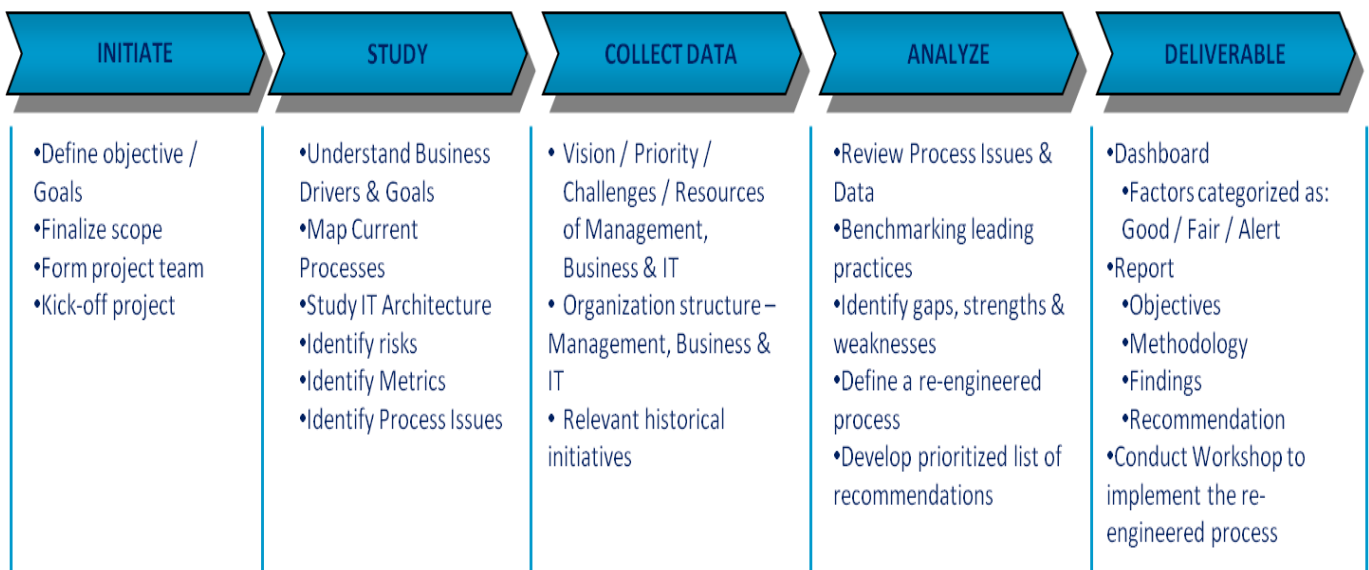
BPR Benefits:

- a. Fuel business improvement
- b. Align of ERP & business processes
- c. Design inter-linking business processes

BPR Limitations:

- a. Extend project tenure
- b. Increase ERP project effort & cost
- c. Mostly it is technology oriented

## PROJECT METHODOLOGY



## REQUEST FOR PROPOSAL

Request for proposal (RFP) is involved at an early stage in ERP procurement process. ERP Vendors / service providers are called for, often through a bidding process, to submit their proposals. The RFP process brings structure to the procurement decision and is meant to allow the risks and benefits to be identified clearly up front. The RFP would direct the structure and format for the ERP vendor to respond. Effective RFPs reflect the strategy and short/long-term business objectives, providing detailed insight on who is the right vendor for the given requirements. RFP drives the organization to specify what it requires, to ensure that vendors respond factually to the identified requirements. RFP generally follow a structured evaluation & selection procedure, so that the organization can impartially decide on the right ERP vendor.

